

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

November 29, 2015

Hatton, Catherine E.	Diamond Producers (\$50,000 & Above) Agency Name		Net Issue	Producer Count	
Maisto, Stephen Senior Services of North America, Inc. \$53,506 11 Lemar, Mike Sunshine State Agency \$51,732 29 Platinum Producers (\$30,000 - \$50,000) Concklin, Ron Rosenberg-Concklin, Inc. \$44,671 20 Graham, Mark B. Amerilla Career \$40,530 46 Borosak, William J. Jr. Secure Financial Group, LLC \$32,458 11 Bowes, Richard Bowes Insurance Agency \$32,316 1 Allbum, Donna M. Allbum Insurance Agency \$32,316 1 Album, Tim Health Coverage Solutions \$28,428 4 Colg Island Health Plans, Inc. \$25,738 10 Shackelford, Edward L. The Assurance Group, Inc. \$25,738 10 Shackelford, Edward L. The Assurance Agency \$25,272 7 Stevens, Ray Stevens & Associates Insurance Agency, Inc. \$23,731 4 Sheidon, Paul, CLU, ChFC Paul Sheidon Insurance & Benefits Planning \$23,591 1 Graham, Christopher N., CLU Graham, Christopher N., CLU Graham	Hatton, Catherine E.	Long Island Insurance Solutions	\$110,263	46	
Senior Services of North America, Inc. Lemar, Mike Sunshine State Agency \$51,732 29	Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$105,936	33	
Platinum Producers (\$30,000 - \$50,000)	Maisto, Stephen	Senior Health Solutions	\$78,856	6	
Platinum Producers (\$30,000 - \$50,000)	Senior Services of North America, Inc.		\$53,506	11	
Concklin, Ron	Lemar, Mike	Sunshine State Agency	\$51,732	29	
Graham, Mark B. AmeriLife - Career \$40,530 46 Borosak, William J. Jr. Secure Financial Group, LLC \$32,458 11 Bowes, Richard Bowes Insurance Agency \$32,436 1 Ahlbum, Donna M. Ahlbum Insurance Agency \$31,032 7 Cold Producers (\$10,000 - \$30,000) White Insurance Agency \$31,032 7 Cold Producers (\$10,000 - \$30,000) White Insurance Agency \$31,032 7 Cold Producers (\$10,000 - \$30,000) White Insurance Agency \$31,032 4 Ahlbum, Imm Health Coverage Solutions \$28,428 4 Long Island Health Plans, Inc. \$25,998 9 9 Shackelford, Edward L. The Assurance Group, Inc. \$25,738 10 Brate Insurance Agency \$25,272 7 7 Stevens, Ray Stevens & Associates Insurance Agency, Inc. \$23,731 4 4 Able of No. CLU Graham, Christopher N., CLU Graham, Christopher N., CLU	Platinum Producers (\$30,000 - \$50,000)				
Borosak, William J. Jr. Secure Financial Group, LLC \$32,458 11 Bowes, Richard Bowes Insurance Agency \$32,316 1 Ahlbum, Donna M. Ahlbum Insurance Agency \$31,032 7 Cold Producers (\$10,000 - \$30,000)	Concklin, Ron	Rosenberg-Concklin, Inc.	\$44,671	20	
Bowes Richard Bowes Insurance Agency \$32,316 1 Ahlbum, Donna M. Ahlbum Insurance Agency \$31,032 7 7 7 7 7 7 7 7 7	Graham, Mark B.	AmeriLife - Career	\$40,530	46	
Ahlbum, Donna M. Ahlbum Insurance Agency \$31,032 7 Gold Producers (\$10,000 - \$30,000) Ahlbum, Tim Health Coverage Solutions \$28,428 4 Long Island Health Plans, Inc. \$25,998 9 Shackelford, Edward L. The Assurance Group, Inc. \$25,738 10 Barta, Devin M. Barta Insurance Agency \$25,272 7 Stevens, Ray Stevens & Associates Insurance Agency, Inc. \$23,731 4 Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning \$23,591 11 Graham, Christopher N., CLU Graham Financial Group, Inc. \$22,766 8 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$22,303 10 Semryck, Steven I. Semryck Insurance Agency \$20,061 22 Wroblewski, Robert M. SOS Insurance Group \$19,330 88 Rosati, Isla Rosati, Isla Rosati Insurance Agency \$17,172 3 Maisonet, Joseph Maisonet Insurance Agency \$16,104 44 Rosen, Paul J. Rosen Financial Services, Inc. \$15,652 22 Futurity First Insurance Group, Inc. \$15,652 26 Edwards, Jackson IV Edwards Insurance Agency \$14,409 66 Harasym, Kenneth J. Harasym Insurance Agency \$14,409 66 Harasym, Kenneth J. Harasym Insurance Agency \$14,086 11 Sachs, Kerry Secure Retirement Solutions, Inc. \$12,032 44 Judah, Charles G. MSIS, Inc. \$12,032 22 American Eagle Consultants, Inc. \$12,056 10 Schwartz, Richard S. Insurance Center of S. Florida \$12,047 7 Mednick, Scott E. Professional Insurance Systems of Florida \$11,352 10 Mashwick, Karl Professional Group Plans, Inc. \$11,034 4	Borosak, William J. Jr.	Secure Financial Group, LLC	\$32,458	11	
Ahlbum, Tim	Bowes, Richard	Bowes Insurance Agency	\$32,316	1	
Ahlbum, Tim Long Island Health Plans, Inc. \$28,428 4 Long Island Health Plans, Inc. \$25,998 9 Shackelford, Edward L. The Assurance Group, Inc. \$25,738 10 Barta, Devin M. Barta Insurance Agency \$25,272 7 Stevens, Ray Stevens, Ray Stevens & Associates Insurance Agency, Inc. \$23,731 4 Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning \$23,591 1 Graham, Christopher N., CLU Graham Financial Group, Inc. \$22,766 8 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$22,303 10 Semryck, Steven I. Semryck Insurance Agency \$20,061 2 Wroblewski, Robert M. SOS Insurance Group \$19,330 8 Rosati, Lisa Rosati Insurance Agency \$17,172 3 Maisonet, Joseph Maisonet Insurance Agency \$16,104 4 Agency, Inc. \$15,652 2 Futurity First Insurance Group, Inc. Edwards Insurance Agency \$14,808 3 Ahmed, Nur N. Ahmed Insurance Agency \$14,808 3 Ahmed, Nur N. Ahmed Insurance Agency \$14,086 1 Sachs, Kerry Secure Retirement Solutions, Inc. \$12,043 4 Modanch, Charles G. MSIS, Inc. \$12,056 10 Schwartz, Richard S. Insurance Center of S. Florida Mednick, Scott E. Professional Group Plans, Inc.	Ahlbum, Donna M.	Ahlbum Insurance Agency	\$31,032	7	
Long Island Health Plans, Inc. Shackelford, Edward L. Barta, Devin M. Barta Insurance Agency, Inc. Stevens, Ray Stevens, Ray Stevens & Associates Insurance Agency, Inc. Paul Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning Scar, Span Graham, Christopher N., CLU Graham Financial Group, Inc. Schroeder, Shawn Jack Schroeder & Associates, Inc. Scemyck, Steven I. Semryck, Insurance Agency Wroblewski, Robert M. SOS Insurance Group Rosati, Lisa Rosati Insurance Agency \$117,172 33 Maisonet, Joseph Maisonet Insurance Agency \$116,104 44 Rosen, Paul J. Feuturity First Insurance Group, Inc. Edwards, Jackson IV Edwards Insurance Agency \$14,808 34 Ahmed, Nur N. Ahmed Insurance Agency \$14,409 64 Harasym, Kenneth J. Sachs, Kerry Secure Retirement Solutions, Inc. \$12,643 44 Judah, Charles G. MSIS, Inc. Insurance Center of S. Florida Mednick, Scott E. Professional Group Plans, Inc. \$10,384 44 Professional Group Plans, Inc.	Gold Producers (\$10,000 - \$30,000)				
Shackelford, Edward L. The Assurance Group, Inc. \$25,738 10 Barta, Devin M. Barta Insurance Agency \$25,772 7 Stevens, Ray Stevens & Associates Insurance Agency, Inc. \$23,731 4 Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning \$23,591 1 Graham, Christopher N., CLU Graham Financial Group, Inc. \$22,766 8 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$22,303 10 Semryck, Insurance Agency \$20,061 2 Semryck, Insurance Agency \$20,061 2 Wroblewski, Robert M. SOS Insurance Group \$19,330 8 Rosati, Lisa Rosati Insurance Agency \$17,172 3 Maisonet, Joseph Maisonet Insurance Agency \$16,104 4 Rosen, Paul J. Paul J. Rosen Financial Services, Inc. \$15,263 5 Edwards, Jackson IV Edwards Insurance Agency \$14,808 3 Ahmed, Nur N. Ahmed Insurance Agency \$14,409 6 Harasym, Kenneth J. Secure Retirement Solutions,	Ahlbum, Tim	Health Coverage Solutions	\$28,428	4	
Barta, Devin M. Barta Insurance Agency \$25,272 7 Stevens, Ray Stevens & Associates Insurance Agency, Inc. \$23,731 4 Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning \$23,591 1 Graham, Christopher N., CLU Graham Financial Group, Inc. \$22,766 8 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$22,303 10 Semryck, Steven I. Semryck Insurance Agency \$20,061 2 Wroblewski, Robert M. SOS Insurance Group \$19,330 8 Rosati, Lisa Rosati Insurance Agency \$17,172 3 Maisonet, Joseph Maisonet Insurance Agency \$16,104 4 Rosen, Paul J. Paul J. Rosen Financial Services, Inc. \$15,652 2 Futurity First Insurance Group, Inc. \$15,652 2 2 Edwards, Jackson IV Edwards Insurance Agency \$14,808 3 Ahmed, Nur N. Ahmed Insurance Agency \$14,409 6 Harasym, Kenneth J. Harasym Insurance Agency \$14,096 1 Your H	Long Island Health Plans, Inc.		\$25,998	9	
Stevens, Ray Stevens & Associates Insurance Agency, Inc. \$23,731 4 Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning \$23,591 1 Graham, Christopher N., CLU Graham Financial Group, Inc. \$22,766 8 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$22,303 10 Semryck, Steven I. Semryck Insurance Agency \$20,061 2 Wroblewski, Robert M. SOS Insurance Agency \$19,330 8 Rosati, Lisa Rosati Insurance Agency \$17,172 3 Maisonet, Joseph Maisonet Insurance Agency \$16,104 4 Rosen, Paul J. Paul J. Rosen Financial Services, Inc. \$15,652 2 Edwards, Jackson IV Edwards Insurance Agency \$14,808 3 Ahmed, Nur N. Harasym Insurance Agency \$14,409 6 Harasym, Kenneth J. Harasym Insurance Agency \$14,086 1 Sachs, Kerry Secure Retirement Solutions, Inc. \$12,643 4 Your Health Insurance Agency, Inc. \$12,643 4 Judah, Charles G	Shackelford, Edward L.	The Assurance Group, Inc.	\$25,738	10	
Sheldon, Paul, CLU, ChFCPaul Sheldon Insurance & Benefits Planning\$23,5911Graham, Christopher N., CLUGraham Financial Group, Inc.\$22,7668Schroeder, ShawnJack Schroeder & Associates, Inc.\$22,30310Semryck, Steven I.Semryck Insurance Agency\$20,0612Wroblewski, Robert M.SOS Insurance Group\$19,3308Rosati, LisaRosati Insurance Agency\$17,1723Maisonet, JosephMaisonet Insurance Agency\$16,1044Rosen, Paul J.Paul J. Rosen Financial Services, Inc.\$15,6522Futurity First Insurance Group, Inc.\$15,2635Edwards, Jackson IVEdwards Insurance Agency\$14,8083Ahmed, Nur N.Ahmed Insurance Agency\$14,4096Harasym, Kenneth J.Harasym Insurance Agency\$14,0861Sachs, KerrySecure Retirement Solutions, Inc.\$13,4265Your Health Insurance Agency, Inc.\$12,6434Judah, Charles G.MSIS, Inc.\$12,3322American Eagle Consultants, Inc.\$12,05610Schwartz, Richard S.Insurance Center of S. Florida\$12,0477Mednick, Scott E.Professional Insurance Systems of Florida\$11,1271Washwick, KarlThe Washwick Agency, Inc.\$10,3844	Barta, Devin M.	Barta Insurance Agency	\$25,272	7	
Graham, Christopher N., CLU Graham Financial Group, Inc. Schroeder, Shawn Jack Schroeder & Associates, Inc. Semryck, Steven I. Semryck, Steven I. Semryck Insurance Agency \$20,061 2 Wroblewski, Robert M. SOS Insurance Group \$19,330 8 Rosati, Lisa Rosati Insurance Agency \$17,172 3 Maisonet, Joseph Maisonet Insurance Agency \$16,104 4 Rosen, Paul J. Rosen Financial Services, Inc. \$15,652 2 Futurity First Insurance Group, Inc. Edwards, Jackson IV Edwards Insurance Agency \$14,808 3 Ahmed, Nur N. Ahmed Insurance Agency \$14,409 6 Harasym, Kenneth J. Sachs, Kerry Secure Retirement Solutions, Inc. \$13,426 5 Your Health Insurance Agency, Inc. \$12,643 4 Judah, Charles G. MSIS, Inc. Schwartz, Richard S. Insurance Center of S. Florida \$12,056 10 Schwartz, Richard S. Mednick, Scott E. Professional Insurance Systems of Florida \$11,127 1 Professional Group Plans, Inc.	Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$23,731	4	
Schroeder, Shawn Jack Schroeder & Associates, Inc. \$22,303 10 Semryck, Steven I. Semryck Insurance Agency \$20,061 2 Wroblewski, Robert M. SOS Insurance Group \$19,330 8 Rosati, Lisa Rosati Insurance Agency \$17,172 3 Maisonet, Joseph Maisonet Insurance Agency \$16,104 4 Rosen, Paul J. Paul J. Rosen Financial Services, Inc. \$15,652 2 Etwards, Jackson IV Edwards Insurance Agency \$14,808 3 Ahmed, Nur N. Ahmed Insurance Agency \$14,409 6 Harasym, Kenneth J. Harasym Insurance Agency \$14,086 1 Sachs, Kerry Secure Retirement Solutions, Inc. \$13,426 5 Your Health Insurance Agency, Inc. \$12,643 4 Judah, Charles G. MSIS, Inc. \$12,332 2 American Eagle Consultants, Inc. \$12,056 10 Schwartz, Richard S. Insurance Center of S. Florida \$12,047 7 Mednick, Scott E. Professional Insurance Systems of Florida \$11,127 </td <td>Sheldon, Paul, CLU, ChFC</td> <td>Paul Sheldon Insurance & Benefits Planning</td> <td>\$23,591</td> <td>1</td>	Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$23,591	1	
Semryck, Steven I.Semryck Insurance Agency\$20,0612Wroblewski, Robert M.SOS Insurance Group\$19,3308Rosati, LisaRosati Insurance Agency\$17,1723Maisonet, JosephMaisonet Insurance Agency\$16,1044Rosen, Paul J.Paul J. Rosen Financial Services, Inc.\$15,6522Futurity First Insurance Group, Inc.\$15,2635Edwards, Jackson IVEdwards Insurance Agency\$14,8083Ahmed, Nur N.Ahmed Insurance Agency\$14,4096Harasym, Kenneth J.Harasym Insurance Agency\$14,0961Sachs, KerrySecure Retirement Solutions, Inc.\$13,4265Your Health Insurance Agency, Inc.\$12,6434Judah, Charles G.MSIS, Inc.\$12,3322American Eagle Consultants, Inc.\$12,05610Schwartz, Richard S.Insurance Center of S. Florida\$12,0477Mednick, Scott E.Professional Insurance Systems of Florida\$11,35210Washwick, KarlThe Washwick Agency, Inc.\$11,1271Professional Group Plans, Inc.\$10,3844	Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$22,766	8	
Wroblewski, Robert M. SOS Insurance Group \$19,330 8 Rosati, Lisa Rosati Insurance Agency \$17,172 3 Maisonet, Joseph Maisonet Insurance Agency \$16,104 4 Rosen, Paul J. Paul J. Rosen Financial Services, Inc. \$15,652 2 Futurity First Insurance Group, Inc. \$15,652 2 Edwards, Jackson IV Edwards Insurance Agency \$14,808 3 Ahmed, Nur N. Ahmed Insurance Agency \$14,409 6 Harasym, Kenneth J. Harasym Insurance Agency \$14,096 1 Sachs, Kerry Secure Retirement Solutions, Inc. \$13,426 5 Your Health Insurance Agency, Inc. \$12,643 4 Judah, Charles G. MSIS, Inc. \$12,643 4 American Eagle Consultants, Inc. \$12,056 10 Schwartz, Richard S. Insurance Center of S. Florida \$12,047 7 Mednick, Scott E. Professional Insurance Systems of Florida \$11,352 10 Washwick, Karl The Washwick Agency, Inc. \$10,384 4 <	Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$22,303	10	
Wroblewski, Robert M. SOS Insurance Group \$19,330 8 Rosati, Lisa Rosati Insurance Agency \$17,172 3 Maisonet, Joseph Maisonet Insurance Agency \$16,104 4 Rosen, Paul J. Paul J. Rosen Financial Services, Inc. \$15,652 2 Futurity First Insurance Group, Inc. \$15,652 2 Edwards, Jackson IV Edwards Insurance Agency \$14,808 3 Ahmed, Nur N. Ahmed Insurance Agency \$14,409 6 Harasym, Kenneth J. Harasym Insurance Agency \$14,096 1 Sachs, Kerry Secure Retirement Solutions, Inc. \$13,426 5 Your Health Insurance Agency, Inc. \$12,643 4 Judah, Charles G. MSIS, Inc. \$12,332 2 American Eagle Consultants, Inc. \$12,056 10 Schwartz, Richard S. Insurance Center of S. Florida \$12,047 7 Mednick, Scott E. Professional Insurance Systems of Florida \$11,352 10 Washwick, Karl The Washwick Agency, Inc. \$10,384 4 <	Semryck, Steven I.	Semryck Insurance Agency	\$20,061	2	
Maisonet, Joseph Maisonet Insurance Agency \$16,104 4 Rosen, Paul J. Paul J. Rosen Financial Services, Inc. \$15,652 2 Futurity First Insurance Group, Inc. \$15,263 5 Edwards, Jackson IV Edwards Insurance Agency \$14,808 3 Ahmed, Nur N. Ahmed Insurance Agency \$14,409 6 Harasym, Kenneth J. Harasym Insurance Agency \$14,086 1 Sachs, Kerry Secure Retirement Solutions, Inc. \$13,426 5 Your Health Insurance Agency, Inc. \$12,643 4 Judah, Charles G. MSIS, Inc. \$12,332 2 American Eagle Consultants, Inc. \$12,056 10 Schwartz, Richard S. Insurance Center of S. Florida \$12,047 7 Mednick, Scott E. Professional Insurance Systems of Florida \$11,352 10 Washwick, Karl The Washwick Agency, Inc. \$10,384 4	Wroblewski, Robert M.		\$19,330	8	
Rosen, Paul J. Paul J. Rosen Financial Services, Inc. \$15,652 2 Futurity First Insurance Group, Inc. \$15,263 5 Edwards, Jackson IV Edwards Insurance Agency \$14,808 3 Ahmed, Nur N. Ahmed Insurance Agency \$14,409 6 Harasym, Kenneth J. Harasym Insurance Agency \$14,086 1 Sachs, Kerry Secure Retirement Solutions, Inc. \$13,426 5 Your Health Insurance Agency, Inc. \$12,643 4 Judah, Charles G. MSIS, Inc. \$12,332 2 American Eagle Consultants, Inc. \$12,056 10 Schwartz, Richard S. Insurance Center of S. Florida \$12,047 7 Mednick, Scott E. Professional Insurance Systems of Florida \$11,352 10 Washwick, Karl The Washwick Agency, Inc. \$10,384 4	Rosati, Lisa	Rosati Insurance Agency	\$17,172	3	
Futurity First Insurance Group, Inc. \$15,263 5 Edwards, Jackson IV Edwards Insurance Agency \$14,808 3 Ahmed, Nur N. Ahmed Insurance Agency \$14,409 6 Harasym, Kenneth J. Harasym Insurance Agency \$14,086 1 Sachs, Kerry Secure Retirement Solutions, Inc. \$13,426 5 Your Health Insurance Agency, Inc. \$12,643 4 Judah, Charles G. MSIS, Inc. \$12,332 2 American Eagle Consultants, Inc. \$12,056 10 Schwartz, Richard S. Insurance Center of S. Florida \$12,047 7 Mednick, Scott E. Professional Insurance Systems of Florida \$11,352 10 Washwick, Karl The Washwick Agency, Inc. \$11,127 1 Professional Group Plans, Inc. \$10,384 4	Maisonet, Joseph	Maisonet Insurance Agency	\$16,104	4	
Futurity First Insurance Group, Inc. \$15,263 5 Edwards, Jackson IV Edwards Insurance Agency \$14,808 3 Ahmed, Nur N. Ahmed Insurance Agency \$14,409 6 Harasym, Kenneth J. Harasym Insurance Agency \$14,086 1 Sachs, Kerry Secure Retirement Solutions, Inc. \$13,426 5 Your Health Insurance Agency, Inc. \$12,643 4 Judah, Charles G. MSIS, Inc. \$12,332 2 American Eagle Consultants, Inc. \$12,056 10 Schwartz, Richard S. Insurance Center of S. Florida \$12,047 7 Mednick, Scott E. Professional Insurance Systems of Florida \$11,352 10 Washwick, Karl The Washwick Agency, Inc. \$11,127 1 Professional Group Plans, Inc. \$10,384 4	Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$15,652	2	
Edwards, Jackson IV Edwards Insurance Agency \$14,808 3 Ahmed, Nur N. Ahmed Insurance Agency \$14,409 6 Harasym, Kenneth J. Harasym Insurance Agency \$14,086 1 Sachs, Kerry Secure Retirement Solutions, Inc. \$13,426 5 Your Health Insurance Agency, Inc. \$12,643 4 Judah, Charles G. MSIS, Inc. \$12,332 2 American Eagle Consultants, Inc. \$12,056 10 Schwartz, Richard S. Insurance Center of S. Florida \$12,047 7 Mednick, Scott E. Professional Insurance Systems of Florida \$11,352 10 Washwick, Karl The Washwick Agency, Inc. \$11,127 1 Professional Group Plans, Inc. \$10,384 4	Futurity First Insurance Group, Inc.	,	\$15,263		
Ahmed, Nur N. Ahmed Insurance Agency \$14,409 6 Harasym, Kenneth J. Harasym Insurance Agency \$14,086 1 Sachs, Kerry Secure Retirement Solutions, Inc. \$13,426 5 Your Health Insurance Agency, Inc. \$12,643 4 Judah, Charles G. MSIS, Inc. \$12,332 2 American Eagle Consultants, Inc. \$12,056 10 Schwartz, Richard S. Insurance Center of S. Florida \$12,047 7 Mednick, Scott E. Professional Insurance Systems of Florida \$11,352 10 Washwick, Karl The Washwick Agency, Inc. \$11,127 1 Professional Group Plans, Inc. \$10,384 4	•	Edwards Insurance Agency	\$14,808	3	
Harasym, Kenneth J. Harasym Insurance Agency \$14,086 1 Sachs, Kerry Secure Retirement Solutions, Inc. \$13,426 5 Your Health Insurance Agency, Inc. \$12,643 4 Judah, Charles G. MSIS, Inc. \$12,332 2 American Eagle Consultants, Inc. \$12,056 10 Schwartz, Richard S. Insurance Center of S. Florida \$12,047 7 Mednick, Scott E. Professional Insurance Systems of Florida \$11,352 10 Washwick, Karl The Washwick Agency, Inc. \$11,127 1 Professional Group Plans, Inc. \$10,384 4	Ahmed. Nur N.		\$14.409	6	
Sachs, Kerry Secure Retirement Solutions, Inc. \$13,426 5 Your Health Insurance Agency, Inc. \$12,643 4 Judah, Charles G. MSIS, Inc. \$12,332 2 American Eagle Consultants, Inc. \$12,056 10 Schwartz, Richard S. Insurance Center of S. Florida \$12,047 7 Mednick, Scott E. Professional Insurance Systems of Florida \$11,352 10 Washwick, Karl The Washwick Agency, Inc. \$11,127 1 Professional Group Plans, Inc. \$10,384 4	Harasym, Kenneth J.	Harasym Insurance Agency	\$14,086	1	
Your Health Insurance Agency, Inc. \$12,643 4 Judah, Charles G. MSIS, Inc. \$12,332 2 American Eagle Consultants, Inc. \$12,056 10 Schwartz, Richard S. Insurance Center of S. Florida \$12,047 7 Mednick, Scott E. Professional Insurance Systems of Florida \$11,352 10 Washwick, Karl The Washwick Agency, Inc. \$11,127 1 Professional Group Plans, Inc. \$10,384 4			\$13,426	5	
Judah, Charles G. MSIS, Inc. \$12,332 2 American Eagle Consultants, Inc. \$12,056 10 Schwartz, Richard S. Insurance Center of S. Florida \$12,047 7 Mednick, Scott E. Professional Insurance Systems of Florida \$11,352 10 Washwick, Karl The Washwick Agency, Inc. \$11,127 1 Professional Group Plans, Inc. \$10,384 4	Your Health Insurance Agency, Inc.		\$12,643	4	
American Eagle Consultants, Inc.\$12,05610Schwartz, Richard S.Insurance Center of S. Florida\$12,0477Mednick, Scott E.Professional Insurance Systems of Florida\$11,35210Washwick, KarlThe Washwick Agency, Inc.\$11,1271Professional Group Plans, Inc.\$10,3844	• •	MSIS, Inc.	\$12,332	2	
Schwartz, Richard S.Insurance Center of S. Florida\$12,0477Mednick, Scott E.Professional Insurance Systems of Florida\$11,35210Washwick, KarlThe Washwick Agency, Inc.\$11,1271Professional Group Plans, Inc.\$10,3844		,		10	
Mednick, Scott E.Professional Insurance Systems of Florida\$11,35210Washwick, KarlThe Washwick Agency, Inc.\$11,1271Professional Group Plans, Inc.\$10,3844	_	Insurance Center of S. Florida		7	
Washwick, KarlThe Washwick Agency, Inc.\$11,1271Professional Group Plans, Inc.\$10,3844	•				
Professional Group Plans, Inc. \$10,384 4	•	•			
•		5 %			
	Sweeney, Paul	Quality First Insurance Agency, Inc.			



General Agencies

FOR THE WEEK ENDING

\$2,508

Combined Health/Life

Krull Agency of Minden, Inc.

November 29, 2015

Silver Producers (\$5,000 - \$10,000)

Schwartz, Scott J.	Insurance Protection Services	\$9,636	1
Burke, April L.	Burke Insurance Agency	\$8,938	3
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$8,180	3
Peltz, Arnold	Peltz Insurance Agency	\$8,168	2
FNA Insurance Services, Inc.		\$8,100	4
Alan, Stuart	Senior Care Insurance Center	\$7,356	1
Catron, Edward A.	Catron Insurance Agency	\$7,320	3
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$6,916	3
Abadjian, Pierre	Abadjian Insurance Group	\$6,876	4
Centerstone Insurance & Financial Svcs.		\$6,787	5
Duryea, Don B.	Duryea Insurance Agency	\$6,780	5
Reardon, John J.	Senior Healthcare Benefits Group, Inc.	\$6,696	3
Clark, John W.	Senior Solutions Insurance Agency	\$6,622	10
Graham, Carter	Shoreline Financial	\$6,575	2
Matyskiel, Robert E.	Matyskiel Insurance Agency	\$6,552	3
Chacon, Cesar	The Insurance Hub	\$6,229	4
Bahlkow, Valerie J.	Bahlkow Insurance Agency	\$6,204	3
Reed, Gloria	Reed Insurance Agency	\$5,976	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$5,891	2
Heller, Mark	Heller Insurance Agency	\$5,818	1
Nelson, Clinton R.	MA Plan Services	\$5,808	3
Cordell, Gary L.	Cordell Insurance Agency	\$5,723	1
Carran, John S.	Carran Insurance Agency	\$5,662	2
Bowes, Barbara N.	Bowes Insurance Agency	\$5,376	3
Graham, Matthew B.	AmeriLife - Brokerage	\$5,236	6
,	Americine - brokerage	ψ3,230	O
Bronze Producers (\$2,500 - \$5,000)			
Hoyek, Tony N.	Hoyek Insurance Agency	\$4,796	1
Preferred Marketing Assoc., Ltd.		\$4,692	2
The General Agent For Agents, Inc.		\$4,460	3
Pollier, Robert L. Jr.	Senior Management Services	\$4,449	3
Rapini, Duane M.	Rapini Insurance Agency	\$4,404	2
ERIN Marketing, Inc.		\$4,199	4
Richard, Paul	Richard Insurance Agency	\$4,162	2
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$3,948	1
Schuler, James F.	Consumer Group Services, Inc.	\$3,900	1
Brzozowski, Clark J.	Brzozowski Insurance Agency	\$3,887	1
Muccioli, Carolyn	Muccioli Insurance Agency	\$3,816	2
Meetee Corporation		\$3,764	1
Marrujo, Rosamaria	Marrujo Insurance Agency	\$3,720	3
Salmon, Sandra R.	Salmon Insurance Agency	\$3,708	1
Kohn, William B.	Kohn Insurance Agency	\$3,384	2
Arlein, David	Arlein Insurance Agency	\$3,300	1
Broedell, Joseph F.	Broedell Insurance Agency	\$3,276	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,191	1
Klamer, George J.	Klamer Insurance Agency	\$3,116	2
Buck, James L.	Buck Insurance Agency	\$3,084	1
Cleveland, Keith E.	Cleveland Insurance Agency	\$3,084	1
Atwood, Susan E.	Atwood & Associates Insurance Agency	\$3,081	1
Safe Path Benefits, Inc.		\$3,048	3
Abbatiello, Vincent	Mainstay Retirement Solutions	\$2,984	3
Daley, Michael A.	Daley Insurance Agency	\$2,976	1
Mule, Robert	Mule Insurance Agency	\$2,976	1
Victorson, Gary L.	Victorson Insurance Agency	\$2,976	1
Joiner, Clifton T.	Joiner Insurance Agency	\$2,784	1
		\$2,784 \$2,784	1
Pecoraro, Deborah L. White Paymond K	Pecoraco Insurance Agency White Insurance Agency		
White, Raymond K.	White Insurance Agency	\$2,771	1
Briggs, Larry S.	Briggs Insurance Agency	\$2,712	1
Brenner, Robert I.	Brenner Insurance Agency	\$2,676	1
Roper, Charles W.	Roper Insurance Agency	\$2,639	1
Collins, Robert D.	Collins Insurance Agency	\$2,628	1



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

November 29, 2015

Combined Health/Life	November 29, 2015		
Diamond Producers (\$20,000 & Ab	ove)		
Bowes, Richard	\$32,316	Keil, Russell	\$28,272
Maisto, Stephen	\$31,248	Sheldon, Paul, CLU ChFC	\$23,591
Platinum Producers (\$15,000 - \$20	0,000)		
Gordon, Barry N.	\$17,112		
Gold Producers (\$10,000 - \$15,00	0)		
Rosen, Paul J.	\$14,912	Kempler, Gary S.	\$11,171
Montreuil, James	\$14,872	Semryck, Steven I.	\$11,137
Kralstein, David L.	\$14,136	Washwick, Karl	\$11,127
Harasym, Kenneth J.	\$14,086	Stevens, Ray	\$10,582
Ahlbum, Tim	\$12,336	Payant, Thomas A.	\$10,452
Edwards, Jackson IV	\$11,412		
Silver Producers (\$5,000 - \$10,000	D)		
Kosefsky, Linda S.	\$9,668	Biton, Sigalit	\$5,976
Ferrara, Lynda	\$9,656	Gaska, Nancy	\$5,956
Schwartz, Scott J.	\$9,636	Peltz, Arnold	\$5,948
Semryck, Patricia A.	\$8,924	Dezego, James	\$5,941
Siemer, Gail	\$8,168	Horan-Luce, Gracemarie	\$5,940
Sachs, Kerry	\$7,655	Lawrence, Kevin	\$5,940
Kirby, Joseph S.	\$7,440	Heller, Mark	\$5,818
Mavretich, Robert	\$7,404	Lauer, Deborah	\$5,784
Minervini, Debra A.	\$7,356	Cordell, Gary L.	\$5,723
Ottovegio, Xiomara	\$7,296	Brown, Christopher	\$5,520
Ripoll, Glenn A.	\$6,924	Chard, Dani L.	\$5,363
Dega, Brigett L.	\$6,792	McKnight, Robert J.	\$5,352
Gilbert, Brian	\$6,732	Jerry, Stephen	\$5,208
Mayer, Bruce P.	\$6,689	Mahr, William M.	\$5,208
Colon, Ronald	\$6,688	Elfrink, Priscilla	\$5,184
Stevens, Jason	\$6,622	Woodard, Michael A.	\$5,087
Wright, Keith A.	\$6,252		



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

November 29, 2015

Bronze Producers (\$2,500 - \$5,000)

Graham, Christopher N., CLU	\$4,871	Escala, Jorge L.	\$3,191
Lobdell, Deborah H.	\$4,860	Matyskiel, Robert E.	\$3,168
Tantillo, Robert V.	\$4,799	Kleppe, Blake C.	\$3,132
Hoyek, Tony N.	\$4,796	Becker, Gary S.	\$3,108
Keating, Gizella W.	\$4,762	Charley, Dennis	\$3,108
Mangini, Nicholas L.	\$4,692	Haug, John H.	\$3,107
Friedman, Michael D.	\$4,603	Sellick, Bradley	\$3,107
Calvacca, Anthony Jr.	\$4,464	Goldstein, Lawrence	\$3,096
Lepage, Kenneth L. Jr.	\$4,464	Buck, James L.	\$3,084
Frey, Randolph W. Jr.	\$4,380	Cleveland, Keith E.	\$3,084
Lovelace, David P.	\$4,319	Sweeney, Alexander	\$3,083
Ahlbum, Jon	\$4,176	Atwood, Susan E.	\$3,081
Rosati, Lisa	\$4,128	Gorden, Renee G.	\$3,024
Sakharoff, Richard D.	\$3,948	Lembcke, Julia G.	\$3,000
Topalian, Abigail M.	\$3,900	Clout, Erica	\$2,976
Brzozowski, Clark J.	\$3,887	Console, Anthony M.	\$2,976
Holzman, Robert	\$3,828	Daley, Michael A.	\$2,976
Caraballo, Marielsa	\$3,800	Kraus, Bratone T.	\$2,976
Mankiewicz, Joshua	\$3,780	Mule, Robert	\$2,976
Gintel, Jay R.	\$3,768	Reardon, John J.	\$2,976
Eger, John	\$3,764	Regnier, Thomas K.	\$2,972
Patterson, Adam D.	\$3,744	Diamond, Robert G.	\$2,968
Miller, Ellis L.	\$3,736	Kalmenson, Warren	\$2,968
Dixon, Angelea	\$3,732	Fertig, Robert G.	\$2,960
Davidoff, Kenneth	\$3,720	Evans, Dianne E.	\$2,927
Short, James P.	\$3,720	Catron, Edward A.	\$2,904
Laskin, Muriel	\$3,716	Parker, John L.	\$2,844
Salmon, Sandra R.	\$3,708	Rubenstein, Mark J.	\$2,844
Larocca, Joseph A.	\$3,652	White-Drain, Cheri L.	\$2,844
Burke, April L.	\$3,636	Ziadeh, Abedel N.	\$2,844
Mangini, Rosemary	\$3,624	Bowes, Barbara N.	\$2,784
Heck, Douglas S.	\$3,600	Gallo, Darren M.	\$2,784
Bluerock, Laurence L.	\$3,564	Joiner, Clifton T.	\$2,784
Benedeti-Zum Tobel, Giovanna	\$3,563	Kitchen, Terrance	\$2,784
Schauermann, Joshua	\$3,540	Pecoraro, Deborah L.	\$2,784
Wyatt, Eddie H.	\$3,492	Murphy, Stacy	\$2,772
Lange, Douglas M.	\$3,480	White, Raymond K.	\$2,771
Graham, William C.	\$3,479	Taylor, David A.	\$2,759
Haft, Gary S.	\$3,396	Briggs, Larry S.	\$2,712
McGregor, Iyan L.	\$3,396	Brenner, Robert I.	\$2,676
Kelsey, Steven D.	\$3,383	Brown, Matthew	\$2,676
Major, Victoria A.	\$3,355	Shaughnessy, John J.	\$2,676
Smith, Constance A.	\$3,334	Burkhalter, Stephen	\$2,675
Arlein, David	\$3,300	Welsh, Traci A.	\$2,644
Travis, Ann	\$3,300	Roper, Charles W.	\$2,639
Bechtold, Edward H. III	\$3,276	McElroy, Douglas H.	\$2,628
Borosak, William J. Jr.	\$3,276	Conway, Marie	\$2,616
Broedell, Joseph F.	\$3,276	Gerlitz, Jay Z.	\$2,616
Jaffe, Joseph A.	\$3,276	Brady, Matthew	\$2,608
Towson, Carole A.	\$3,228	Muccioli, Carolyn	\$2,592
Bushko, Heidi	\$3,192	Kohn, William B.	\$2,532
Laughlin, James A.	\$3,192	Krull, Kevin D.	\$2,508
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